



## Boncentric for Primary Care

Preventive healthcare that benefits your patients and your practice

Proactive

Personalised

Profitable

**Would you like to reduce your patients' health risks while increasing your practice's revenue?**

Boncentric helps you make preventive healthcare a reality within your existing practice constraints using our unique and comprehensive bio-psycho-social screening tool developed by an experienced Australian medical team.

*"It motivated me to address so many things. Diet, weight, fitness and overall attitude"*

### Prevention seems harder than treatment

You see countless patients whose lifestyle or family history puts them at high risk of poor health outcomes.

You also know how hard it is to motivate behaviour change, how tricky these sensitive conversations can be, and how awkwardly prevention fits into a reactive model of care.

Boncentric's health screening tool opens a dialogue with your patients about their health and lifestyle. The findings in our easy-to-understand Patient Report and GP Summary enable supportive discussions with your patients, who are – at last – motivated to act.

Your practice can use Boncentric's Health Screening Tool to:

-  Understand new patients' health needs
-  Intervene with at-risk patients
-  Check-up on seemingly healthy patients

The long-term effects of modifiable risk factors cause:

**32%**

of Australia's total burden of disease

**80%**

of cardiometabolic issues

**30%**

of common cancer risk

## What we assess:



Nutrition



Activity / Fitness



Sleep



Alcohol & Smoking



Psychological Health



Motivation



Physical Metrics



Key Biomedical Indicators



Metabolic Risks



Respiratory Function  
(optional)

### How it works

1. You take some simple physical metrics and refer the patient for Boncentric's health screening tool
2. Patient has a blood test
3. Patient completes an online questionnaire
4. Boncentric's in-house medical team review results and create:
  - A personalised 20-page Patient Report Summary
  - 4-page Report Summary for you as the referring GP
5. You recall the patient to discuss the next steps.

### Cost

The financial benefits for your practice far outweigh the costs.

- ▶ No lock-in contracts
- ▶ No out-of-pocket costs for GPs
- ▶ Screening costs passed on to patients (marked-up at your discretion).

## The benefits of Boncentric's Health Screening Tool

Patients benefit from improved health outcomes and quality of life through adoption of better lifestyle behaviours and appropriate clinical interventions both supported by you.

*"A very good data collection process and an impactful report which provided strong motivation to make lifestyle changes"*

Boncentric delivers real benefits for your practice, including:

- ▶ Increased revenue from:
  - The initial consultations for Boncentric health screenings
  - Recall of identified high-risk patients
  - Generating chronic disease and mental health care plans (up to 45% conversion)
  - The lifetime value of more loyal patients
- ▶ Documentation to support care plans and subsequent allied health involvement (combined clinical and Medicare compliance benefit)
- ▶ Gaining a reputation as a progressive practice
- ▶ Gaining a competitive advantage over surrounding practices.

Like to know more about Boncentric?

Visit us at [boncentric.com.au](http://boncentric.com.au) or phone 07 3726 5552.